

Community Profile

Spotsylvania County, Virginia





Virginia's Strategic Location

Spotsylvania, Virginia offers a strategic East Coast location that puts 60 percent of the nation's population within a one-day drive. Interstate 95 runs directly through the county. Three major airports are within a 90-minute drive. Rail capacities include commuter service to Washington D.C., intercity passenger service, and containerized freight, piggyback, and team track services. The Port of Hampton Roads, the world's deepest natural harbor, is within two hours. A 12-foot navigable channel exists in the Rappahannock River and is directly accessible to the region.





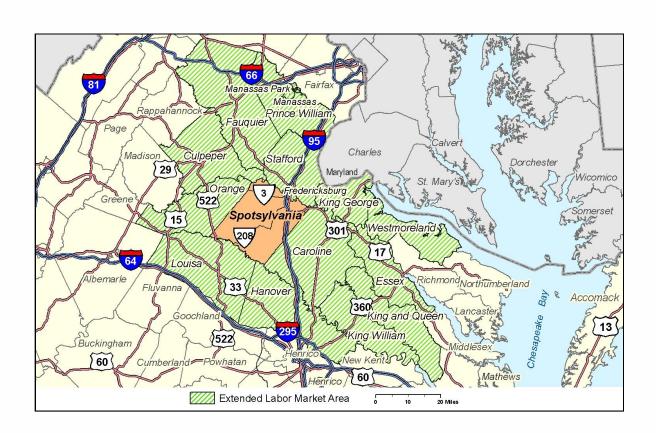
Location

Spotsylvania County's 407 square miles are still largely rural, but suburbia is spreading outward from the Fredericksburg city line.

Spotsylvania County is located in central Virginia midway between the state capital at Richmond and the nation's capital at Washington, D.C. both of which are within approximately 50 miles via Interstate 95. Bordered on the north by the Rappahannock River, Spotsylvania County lies adjacent to the historic city of Fredericksburg.

The community has long served as a center for industry and commerce owing to its strategic position as a crossroads for highway, rail, and water-based transportation.

Spotsylvania County is part of the Washington-Arlington-Alexandria Metropolitan Statistical Area (MSA).

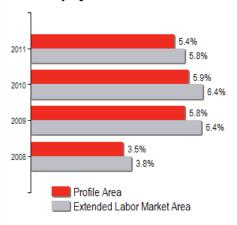




Population in Thousands



Unemployment Rates



Population		
Gender Distribution (2011)	Male	Female
Spotsylvania County	48.9%	51.1%
Race/Ethnicity (2011)		
Classification	Profile Area	Labor Area
White	97,450	742,373
Black	19,606	187,266
Two or More	3,531	32,116
Asian	3,036	45,740
American Indian or Alaska Native	524	8,361
Pacific Islander	180	1,441
Hispanic (may be of any race)	9,653	154,448
Median Age (2011)		37 years

Civilian Labor Force 2011	
Spotsylvania County	68,606
Surrounding Labor Area	547,171
Total	615,777

Labor Force Participation 2000 Census	
Spotsylvania County	72.2%
Surrounding Labor Area	71.9%

Unemployment	
Unemployment Rate (May 2012)	
Spotsylvania County	4.6%
Labor Area	5.1%
Statewide	5.5%
Unemployed (2011)	
Spotsylvania County	3,684
Labor Area	31,543
Total	35,227
Underemployed (1st Quarter 2012)	
Spotsylvania County	6,167
Labor Area	53,666
Total	59,833



Part of the Virginia economy's strength results from the diversity and balance of industry in the state.

Commuting Patterns 2000 Census		
Live and work in Spotsylvania County:	16,449	29.6%
Total In-Commuters:	10,076	18.2%
Total Out-Commuters:	28,960	52.2%
Net Out-Commuters:	18,884	
In-Commuters From:		
Stafford Co. VA	2,813	27.9%
Fredericksburg City VA	1,938	19.2%
Caroline Co. VA	1,238	12.3%
Orange Co. VA	798	7.9%
King George Co. VA	568	5.6%
Out-Commuters To:	'	
Fredericksburg City VA	7,053	24.4%
Stafford Co. VA	5,481	18.9%
Fairfax Co. VA	3,160	10.9%
Prince William Co. VA	3,102	10.7%
District of Columbia DC	2,122	7.3%

Commute Time 2000 Census		
Worked from home	1,385	3.1%
Under 15 minutes	7,842	17.8%
15-29 minutes	13,845	31.4%
30-59 minutes	12,069	27.4%
Over 60 minutes	10,268	23.3%

Additional Labor Resources	
High School Graduates Not Continuing (2010-2011)	169
Two-Year College Graduates (Spring 2011)	1,397
Two-Year College Enrollees (Fall 2011)	8,731
Other College and University Graduates (Spring 2011)	1,920
Total	12,217



Virginia continues to rank among America's leading states for business by CNBC and Forbes.com.

Career Readiness Certificate (CRC)	
Regional CRC Recipients (01/01/2010-10/19/2010)	159

Virginia's CRC assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys ® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipients level of development skills. (Numbers are regional, based on workforce investment area.)

Educational Attainment	
On-Time Graduation Rate (Class of 2011)	84.5%
Percentage of Spotsylvania County population age 25+ who are	88.5%
high school graduates	
Percentage of Spotsylvania County population age 25+ who have	29.9%
earned a Bachelor's Degree or higher	



Spotsylvania County has access to a strong, well-balanced labor force.

Because Virginia is a "right-to-work" state, this results in high performance from area employees and a high level of employer satisfaction.

Employment by Sector* (4rd Qtr. 201	1)		
Natural Resources and Mining		165	0.5%
Construction		1,876	6.1%
Trade		8,080	26.3%
Transportation and Utilities		1,324	4.3%
Manufacturing		865	2.8%
Information		251	0.8%
Financial		924	3.0%
Services		11,460	37.3%
Government		5,785	18.8%
Other		0	0
	Total	30,730	100.0%

N.D. - Not Disclosed

^{*}By Business Establishment

Employment by Occupation* (4th Qtr. 20	11)		
Construction, Extraction & Maintenance		2,447	8.8%
Farming, Fishing & Forestry		83	0.3%
Managerial, Professional & Related		6,868	24.6%
Production, Transportation & Material Moving		3,129	11.2%
Sales & Office		9,276	33.2%
Service		6,102	21.9%
	Total	27,905	100%

^{*}By Business Establishment



The cost of workers' compensation insurance varies by industry, by occupation, and by state.

Major Employers		
Manufacturing		
		Estimated
Company	Product/Service	Employment
Kaeser Compressors, Inc.	Compressors	100 - 299
Printpack, Inc.	Flexible packaging	100 - 299
Simmons, USA	Mattress Manufacturing	100 - 299
Trussway	Structural Building	100 - 299
	Products	
NonManufacturing		
		Estimated
Company	Product/Service	Employment
A-T Solutions	Anti/Counter Terrorism	300 - 599
	Training and Consulting	
	Services	
CarMax	Automotive Sales	300 - 599
CVS Virginia Distribution Inc.	Drug store distribution	300 - 599
	center	
EOIR Measurement, Inc.	System	100 - 299
	design/development,	
	integration, management,	
	and training	
Food Lion	Grocery Store Chain	300 - 599
Germanna Community College	Educational Facility	300 - 599
Lowes Home Centers	Retail Company	100 - 299
Rappahannock Electric Cooperative	Utilities	100 - 299
Spotsylvania County Government	Local Government	600 - 999
Spotsylvania County School System	Public Schools	1,000 - 1,499
Spotsylvania Medical Center	Medical Care	300 - 599
Target Corp.	Retail Stores	300 - 599
The Shockey Precast Group	Precast	100 - 299
United Parcel Service	Mailing Services	100 - 299
Wal-Mart Associates	Retail Company	600 - 999



Closings, Reductions, Layoffs (1/2011 to date)				
Date	Туре	Company	Product/Service	Employees Affected
2/1/2011	Closing	Quad/Graphics, Inc.	Direct mail	312

Union Activity (2/2007 - 2/2012)				
Petitions filed for decertification	0			
Petitions filed for representation	0			
Petitions filed for raid	0			
Elections won by union	0			
Elections won by company	0			



Estimated Earnings (May 2010)				
Occupation	Median Wage	Mean Wage	Median Salary	Mean Salary
Office Clerks, General	\$13.19	\$13.76	\$27,435.68	\$28,622.35
Stock Clerks and Order Fillers	\$11.28	\$12.42	\$23,459.11	\$25,827.37
Elementary School Teachers, Except Special Education	\$26.63	\$27.94	\$55,384.92	\$58,110.91
Customer Service Representatives	\$16.04	\$16.30	\$33,369.04	\$33,901.41
Teacher Assistants	\$9.02	\$11.08	\$18,751.34	\$23,055.33
General and Operations Managers	\$50.03	\$55.86	\$104,066.80	\$116,184.10
Secondary School Teachers, Except Special and Career/Technical Education	\$27.05	\$28.55	\$56,262.14	\$59,382.63
Heavy and Tractor-Trailer Truck Drivers	\$20.15	\$21.87	\$41,911.97	\$45,492.64
First-Line Supervisors of Office and Administrative Support Workers	\$25.19	\$25.66	\$52,392.36	\$53,373.80
Laborers and Freight, Stock, and Material Movers, Hand	\$13.02	\$13.94	\$27,091.03	\$29,007.95
Receptionists and Information Clerks	\$12.98	\$12.88	\$26,998.81	\$26,791.55
Bookkeeping, Accounting, and Auditing Clerks	\$17.88	\$18.17	\$37,198.29	\$37,775.37
Middle School Teachers, Except Special and Career/Technical Education	\$27.59	\$28.58	\$57,380.73	\$59,456.66
Computer Systems Analysts	\$35.04	\$36.54	\$72,880.76	\$76,004.29
Management Analysts	\$39.07	\$43.22	\$81,254.40	\$89,896.03
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$28.86	\$33.49	\$60,022.64	\$69,644.79
Insurance Sales Agents	\$18.11	\$21.75	\$37,657.14	\$45,247.05
Licensed Practical and Licensed Vocational Nurses	\$20.74	\$20.78	\$43,139.24	\$43,232.54
Bus Drivers, School or Special Client	\$15.02	\$14.53	\$31,240.81	\$30,221.09
Maintenance and Repair Workers, General	\$17.55	\$18.33	\$36,515.40	\$38,115.92

Per Capita Personal Income (2010)

\$39,385

Median Family Income (FY 2010)

\$103,492



Education

The University of Mary Washington is ranked #4 in its class by U.S. News and World Report and in the top ten nationally in Peace Corps alumni, and has a Pulitzer-prize winning poet on its faculty.

Public School Enrollment (Fall 2011)				
Level	Number	Enrollment		
Elementary	17	10,860		
Middle	7	5,441		
High School	5	7,516		

Student Teacher Ratio (2010-2011)		
Elementary	14:1	
Secondary	13:1	

Per Pupil Expenditure (FY 2010)

\$9,624.00

On-Time Graduation Rate (Class of 2011)

84.5%

High School Graduates Continuing Education (2010-2011)

91.2%

Advanced Programs (2010-2011)

Governor's Schools

Commonwealth Governor's School

Governor's School Enrollment	187
Students taking 1 or more Advanced Placement (AP) Courses	2,236
Students taking 1 or more AP Exams	1,047
Students taking 1 or more college courses	308



Education

Germanna Community College, a two-year public institution established in 1970, is one of the twenty-three community colleges in Virginia that comprise the Virginia Community College System.

Workforce Development Facilities				
Facility	Туре			
Eastern Shore Workforce Center	VEC Workforce Center			
Fredericksburg Workforce Center	Comprehensive Center			
GSC Center for Workforce and Community	Career and Technical Center			
Education				
Job Assistance Center	Comprehensive Center			
Reemploy Virginia - Fredericksburg	Reemployment Center			
Reemploy Virginia - Warsaw	Reemployment Center			
Spotsylvania Career & Technical Center	Career and Technical Center			
Warsaw Workforce Center	VEC Workforce Center			

Higher Education Facilities — Fall 2011			
Facility	Enrollment		
Germanna Community College - Fredericksburg Campus	6,213		
University of Mary Washington - Fredericksburg Campus	5,170		
Germanna Community College - Locust Grove Campus	2,518		
Randolph-Macon College	1,257		
University of Mary Washington - Stafford Campus	929		
Germanna Community College - Daniel Technology Center	Ť		
Germanna Community College - Stafford County Center	Ť		
Strayer University - Fredericksburg Campus	Ť		

 $^{^{\}scriptscriptstyle \dagger}$ Enrollment figures are not available.



Transportation

All employers operating a business in Virginia must establish regular pay periods and rates of pay for all employees except executive personnel.

Interstates		
Name	Distance	
I-95	0.0 miles (0.0 km.)	
I-64	14.8 miles (23.8 km.)	
I-295	22.2 miles (35.7 km.)	
I-66	29.1 miles (46.9 km.)	
I-195	29.3 miles (47.2 km.)	
I-495	36.9 miles (59.4 km.)	
I-395	37.4 miles (60.1 km.)	
I-695	47.4 miles (76.4 km.)	

Note: Measured from border of locality/region.

Highways				
Highway 1	Highway 17	Highway 2	Highway 208	Highway 3
Highway 522				

Note: 4-Lane US Highways located within locality/region.

Commercial Air Service					
Richmond International Airport, Sandston 59.5 miles (95.7 km.)					
Air Canada	ir Canada AirTran Airways American				
Delta Air Lines	United Airlines	US Airways			
JetBlue Airways	Vision Airlines				
Charlottesville-Albemarle Airport, Charlottesville 60.4 miles (97.2 km.)					
American Eagle	Delta Connection	United Express			
US Airways Express					
Ronald Reagan Washington National Airport, Arlington 68.6 miles (110.3 km.)					
Air Canada	AirTran Airways	American Airlines			
American Eagle	Delta Air Lines	Frontier Airlines			
Spirit Airlines	Sun Country Airlines	United Airlines			
US Airways	US Airways Express	US Airways Shuttle			
Alaska Airlines	JetBlue Airways				



Transportation

U.S. Routes 1 and 301 supplement north and south travel in the region. U.S. Route 17 South Bypass and Virginia Primary Route 3 provide east to west links.

Commercial Air Service					
Washington Dulles International Airport, Dulles 75.0 miles (120.6 km.)					
Aer Lingus	Aeroflot Airlines	Air France			
AirTran Airways	All Nippon Airways	American Airlines			
American Eagle	Austrian Airlines	British Airways			
Delta Air Lines	Ethiopian Airlines	Icelandair			
KLM Royal Dutch Airlines	Korean Air Lines	Lufthansa German Airlines			
Saudi Arabian Airlines	Southwest Airlines	United Airlines			
United Express	US Airways	US Airways Express			
Virgin Atlantic Airways	JetBlue Airways	South African Airlines			
SAS/Scandinavian	Copa Airlines	Virgin America			
Airlines					
Avianca	Qatar	Cayman airways			
AeroSur	Porter Airlines	TACA Airlines			
Turkish Airlines					

Note: Within a 75-mile drive of the center of the locality.



Transportation

Eight regional interchanges from Interstate 95 provide local access and connections to 12 other interstate highways.

General Aviation Service	
Name	Runway Length
Shannon Airport, Fredericksburg	2,999 ft (914 m)

Freight Rail Service CSX Transportation

Seaports		
Name	Distance	
Port of Richmond	77.0 miles (123.9 km)	
Port of Virginia (Inland Port Front Royal)	89.0 miles (143.2 km)	
Port of Virginia	147.0 miles (236.6 km)	

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry		
Name	Distance	
Richmond-Petersburg	59.5 miles (95.7 km)	
Port of Washington - Dulles	75.0 miles (120.6 km)	

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities

Dominion Virginia Power is one of the nation's ten largest investor-owned electric utilities delivering power to more than two million homes and businesses in Virginia and North Carolina.

Utilities	
Electric	Dominion Virginia Power
Electric	Rappahannock Electric Cooperative
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon South
Telecommunications	Verizon-Virginia
Telecommunications	Comcast Business Communications
Water	Spotsylvania County
Waste Water Treatment	Spotsylvania County
Solid Waste Disposal	Spotsylvania County



Financial Institutions

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management.

Financial Institutions — 4th Qtr 2011 Assets	
	Assests
Bank	(millions)
Bank of America, N.A.	\$1,451,969.3
Wells Fargo Bank, N.A.	\$1,161,490.0
PNC Bank, N.A.	\$263,309.6
SunTrust Bank	\$171,291.7
Branch Banking and Trust Company	\$168,867.6
Capital One, National Association	\$133,477.8
Carter Bank & Trust	\$3,970.4
Union First Market Bank	\$3,888.6
Virginia Commerce Bank	\$2,936.3
StellarOne Bank	\$2,911.7
Virginia Partners Bank	\$191.4



Temperatures average 35 degrees in January and 77 degrees in July.

Government

Government attitude toward business in Spotsylvania County is one of cooperation and partnership. The Board has control over local taxation, budgets, borrowing, general County policy and the adoption of local ordinances. The County Administrator oversees that day-to-day business operations of the County government and serves as advisor and clerk to the seven-member Board of Supervisors.

Spotsylvania is the county seat. There are no incorporated towns within the county.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Spotsylvania) <u>pdf</u> Non-Manufacturer's Tax Profile (Spotsylvania) <u>pdf</u>



The Spotsylvania Regional Medical Center, scheduled to open in 2009, will have 126 beds, 24-hour emergency care, Inpatient and Outpatient Surgery, and Intensive Care.

Community Facilities

The Spotsylvania Regional Medical Center is located on a 75-acre campus adjacent to Interstate 95 and will open in 2010. It has been approved for 126 beds and will provide the following services: 24- hour emergency care, Inpatient and Outpatient surgery, Intensive Care, Obstetrics and Neonatal Care. Diagnostic imaging as well as Cardiac catheterization, Endoscopy and Cytoscopy will also be available.

Mary Washington Hospital located nearby in the City of Fredericksburg is a 310 bed facility that contains private rooms for all patients and 10 operating rooms. It also houses separate critical-care units for medical, surgical, and cardiac patients as well as a helipad near the emergency department and a 200-seat auditorium.

Over 130 physicians, representing more than 20 medical and surgical specialties, serve the area.

Spotsylvania county residents have access to five nursing homes offering extended care to the elderly in the community.

Spotsylvania houses two branches of the Rappahannock Regional Library, located at Spotsylvania Courthouse and Smith Station Road. The library system overall maintains an 143,000 volume collection and conducts a variety of adult and child programs.

Spotsylvania Towne Centre is located on Route 3 and houses over 100 stores. The centre is currently undergoing a complete renovation, including the addition of an \$80 million Lifestyle Center featuring a 80,000sf stadium-seat theater and hotel.



Spotsylvania County is rich in history with things to do and see. A major amusement park, Kings Dominion, is located just 30 minutes south of Spotsylvania providing exciting entertainment for the entire family.

Lifestyle

The Fredericksburg Region's quality of life makes it easy for expanding and relocating companies to attract and retain key employees. This is due to highly desireable lifestyle factors such as excellent public schools; low crime rates; abundant, affordable housing; a wide range of opportunities for spousal employment, and access to artistic and cultural amenities.

Beautiful Spotsylvania County is rich in history with things to see and do:

- * Visit one of four Civil War battlefields.
- * Tour the Historical Spotsylvania Courthouse District.
- * Stay at one of our hotels or Bed and Breakfasts.
- * Enjoy some fun in the sun at Lake Anna.
- * Sip one of Lake Anna Winery's award winning wines.
- * Spend the day at one of our local golf courses.

The Spotsylvania Parks and Recreation Department maintains eight major parks offering facilities for organized athletics and programs, tennis courts, an Olympic-size swimming pool, picnic area, and a fishing lake. Five community centers are also distributed around the county and are used for a variety of educational, recreational, and social purposes.

The Fredericksburg Country Club is located in the county and has excellent golfing, swimming, and dining facilities.

The county is home to Lake Anna State Park located on one of Virginia's largest lakes. Lake Anna, consisting of over 13,000 acres, offers outstanding fishing, boating, hiking, and picnicking. Boaters and fishermen will also enjoy the recreational opportunities of the Rappahannock River while white-water raft and portions of the river near the fall line at Fredericksburg will challenge canoe enthusiasts. Hunting is good throughout the region, with deer, turkey, and other small game plentiful.



In Virginia, counties and cities are separate taxing entities. A company pays either county or city tax, depending on its location. However, if it is located within the corporate limits of a town, it is subject to both town and county levies.

Lifestyle (continued)

A major amusement park, Kings Dominion, is located just 30 minutes south of Spotsylvania providing exciting entertainment for the entire family.

The 200-year history of the Fredericksburg area affords a wealth of Colonial and Civil War attractions for residents and tourists alike. Spotsylvania is home to four significant Civil War battlefield parks, and Fredericksburg is the site of the Battlefield Museum operated by the National Park Service. Fredericksburg's 40-block downtown historic district and surrounding residential neighborhoods serve as the focal point for seasonal festivals and events including the Christmas Candlelight Tour of historic homes, the Spring Garden Tour, and the annual Heritage Festival held in the summer. The Spotsylvania County Museum displays artifacts spanning the Colonial, Revolutionary, Civil War, and modern history of the area.

<u>Fredericksburg Regional Alliance</u> <u>Spotsylvania County Office of Economic Development</u>